

PRODUCER POOLING INFORMATION REPORT
July 2015

| Quota / Excess Prices | Milk Blend Price @ 3.5% BF | | |
|-----------------------|-------------------------------|-------------------|--------------|
| | (\$/cwt) | Butterfat (\$/lb) | Skim (\$/lb) |
| Quota Price | \$16.1373 | \$1.8077 | \$0.1017 |
| Excess Price | \$14.6373 | \$1.7927 | \$0.0867 |

| Announced Prices | Milk Blend Price @ 3.5% BF | | |
|------------------|-------------------------------|-------------------|--------------|
| | (\$/cwt) | Butterfat (\$/lb) | Skim (\$/lb) |
| Class I | \$19.08 | \$2.1370 | \$0.1202 |
| Class II | \$14.19 | \$2.0000 | \$0.0745 |
| Class III | \$12.03 | \$1.6295 | \$0.0656 |

| Production | Milk (lbs) | Butterfat (lbs) | Skim (lbs) | Butterfat (%) |
|--|------------|-----------------|------------|---------------|
| Quota Production (lbs) | 23,204,769 | 840,271 | 22,364,498 | 3.62% |
| Excess Production (lbs) | 1,441,980 | 51,928 | 1,390,052 | 3.60% |
| Total Production (lbs) | 24,646,749 | 892,199 | 23,754,550 | 3.62% |
| Excess Production (as % of Total Production) | 5.9% | 5.8% | 5.9% | |

| Utilization of Production | Milk (lbs) | Butterfat (lbs) | Skim (lbs) | Milk (% of Production) | Butterfat (% of Production) | Skim (% of Production) |
|---------------------------|------------|-----------------|------------|------------------------|-----------------------------|------------------------|
| Class I | 12,735,433 | 233,659 | 12,501,774 | 51.67% | 26.19% | 52.63% |
| Class II | 996,277 | 107,003 | 889,274 | 4.04% | 11.99% | 3.74% |
| Class III | 10,915,039 | 551,537 | 10,363,502 | 44.29% | 61.82% | 43.63% |
| | 24,646,749 | 892,199 | 23,754,550 | 100.00% | 100.00% | 100.00% |

| Out-of-State Sales (fulfilled using Production, Bulk Imports, Bulk Inventory) | Milk (lbs) | Butterfat (lbs) | Skim (lbs) | Milk (% of Production) | Butterfat (% of Production) | Skim (% of Production) |
|---|------------|-----------------|------------|------------------------|-----------------------------|------------------------|
| Out-of-State Package Sales | 8,175,764 | 155,055 | 8,020,709 | 33.17% | 17.38% | 33.76% |
| Out-of State Bulk Sales | 3,395,997 | 122,608 | 3,273,389 | 13.78% | 13.74% | 13.78% |
| Bulk Cream Sales | 766,820 | 311,547 | 455,273 | 3.11% | 34.92% | 1.92% |

| Imports | Milk (lbs) | Butterfat (lbs) | Skim (lbs) |
|------------------------------------|------------|-----------------|------------|
| Out-of-State Bulk Milk Imports | 1,706,328 | 60,749 | 1,645,579 |
| Out-of-State Packaged Milk Imports | 181,660 | 3,414 | 178,246 |

| GAIN / LOSS BREAKDOWN FOR OUT-OF-STATE SURPLUS MILK SALES | | | | | | |
|---|-----------------|----------------------|---------------------|---------------|--------------------|------------|
| | Packaged Milk | | | Packaged | | Combined |
| | (\$) | Bulk Milk (\$) | Combined (\$) | Milk (\$/cwt) | Bulk Milk (\$/cwt) | (\$/cwt) |
| Value Received | \$ 832,818.43 | \$ 580,678.98 | \$ 1,413,497.41 | \$ 12.87 | \$ 14.21 | \$ 13.39 |
| Montana Value (Class III) | \$ (615,022.81) | \$ (508,965.95) | \$ (1,123,988.76) | \$ (9.51) | \$ (12.46) | \$ (10.65) |
| Out-of-State Haul Costs | \$ - | \$ (109,579.60) | \$ (109,579.60) | \$ - | \$ (2.68) | \$ (1.04) |
| | \$217,795.62 | (\$37,866.57) | \$179,929.05 | \$ 3.36 | \$ (0.93) | \$ 1.70 |
| In-State Haul Costs | | | (\$34,073.17) | | | |
| Gain / (Loss) on Sale of Surplus Milk | | | \$145,855.88 | | | |

**UTILIZATION OF PRODUCER MILK
DELIVERED TO MONTANA POOL PLANTS
By Weight (lbs)
July 2015**

| Pool Plant | Class I | Class II | Class III | Total Milk Delivered | Percent of Usage |
|--|-------------------|-----------------|-------------------|---------------------------------|-----------------------------|
| Darigold - Bozeman | 5,845,237 | 257,020 | 7,317,631 | 13,419,888 | 54.45% |
| Meadow Gold - Billings | 906,910 | 4,914 | 526,209 | 1,438,033 | 5.83% |
| Meadow Gold - Great Falls | 5,906,972 | 707,427 | 3,068,110 | 9,682,509 | 39.29% |
| MT Correctional Ent. | 76,314 | 26,916 | 3,089 | 106,319 | 0.43% |
| Totals: | 12,735,433 | 996,277 | 10,915,039 | 24,646,749 | 100.00% |
| Percent of Total Delivered Milk Utilized by Class | 51.67% | 4.04% | 44.29% | | |

**UTILIZATION OF PRODUCER MILK
DELIVERED TO MONTANA POOL PLANTS
By Percentage of Class
July 2015**

| Pool Plant | Class I | Class II | Class III | Total Milk Delivered | Percent of Usage |
|-------------------------|----------------|-----------------|------------------|---------------------------------|-----------------------------|
| Darigold | 45.90% | 25.80% | 67.04% | 13,419,888 | 54.45% |
| Meadow Gold-Billings | 7.12% | 0.49% | 4.82% | 1,438,033 | 5.83% |
| Meadow Gold-Great Falls | 46.38% | 71.01% | 28.11% | 9,682,509 | 39.29% |
| MT Correctional Ent. | 0.60% | 2.70% | 0.03% | 106,319 | 0.43% |
| Class Totals | 100.00% | 100.00% | 100.00% | 24,646,749 | 100.00% |

July 2015 Quota & Excess Prices Determination for Montana

| | Quota Delivered (lbs) | Excess Delivered (lbs) | Total Delivered (lbs) |
|-----------------------|--------------------------|---------------------------|--------------------------|
| Skim | 22,364,498 | 1,390,052 | 23,754,550 |
| Butterfat | 840,271 | 51,928 | 892,199 |
| Milk | 23,204,769 | 1,441,980 | 24,646,749 |
| % of Total Production | 94.1494% | 5.8506% | 100.0000% |

| SKIM | | | | | | |
|---|--|---|--------------------------------------|--|---|--------|
| | Additional Value of Reclassified Pool Milk - Skim (\$) | Skim Value Based on Producer Usage (\$) | Skim - Announced Price (\$/lb) | Month's Production Utilized - SKIM (lbs) | % of Total Production Utilized - SKIM | |
| Class I | \$ 1,502,868.26 | \$ 0.00 | \$ 1,502,868.26 | \$ 0.1202124 | 12,501,774 | 52.63% |
| Class II | \$ 66,257.85 | \$ 0.00 | \$ 66,257.85 | \$ 0.0745078 | 889,274 | 3.74% |
| Class III | \$ 679,453.99 | \$ 679,453.99 | \$ 0.0655622 | 10,363,502 | 43.63% | |
| | \$ 2,248,580.10 | | | 23,754,550 | 100.00% | |
| Calculation of Poolwide Value of Skim: | | | | | | |
| | \$ 2,248,580.10 | Skim Value | | | | |
| | \$ 289,508.65 | Gain / Loss on Out-of-State Sale of Surplus before Hauling | | | | |
| | \$ (109,579.60) | Out-of-State Surplus Hauling | | | | |
| | \$ (34,073.17) | In-State Surplus Hauling | | | | |
| | \$ 2,394,435.98 | Poolwide Value of Skim | | | | |
| | \$ 27,475.03 | 1/2 of Prior Month's Settlement Fund Balance | | | | |
| | \$ (27,845.72) | Less: Quota Milk Delivered * \$0.12/cwt | | | | |
| | \$ 2,394,065.29 | Adjusted Poolwide Value of Skim | | | | |
| | | 23,754,550 Total Skim Delivered (lbs) | | | | |
| | \$ 0.10078 | Poolwide Value of Skim (\$/lb) | | | | |
| Quota Skim Price Calculation: | | | | | | |
| | \$ 0.01500 | Quota/Excess Differential (\$/lb): \$1.50/cwt / 100 lbs/cwt | | | | |
| | 5.8506% | Excess % of Total Production | | | | |
| | \$ 0.00088 | Quota Differential for Skim (\$/lb) | | | | |
| | \$ 0.10078 | Poolwide Value of Skim (\$/lb) | | | | |
| | \$ 0.1017 | Quota Blend Price for Skim (\$/lb) | | | | |
| | \$ 9.81 | Quota Value for Skim Portion of cwt of milk testing 3.5% butterfat - 96.5 lbs Skim | | | | |
| Excess Skim Price Calculation: | | | | | | |
| | \$ (0.01500) | Quota/Excess Differential (\$/lb): \$1.50/cwt / 100 lbs/cwt | | | | |
| | 94.1494% | Quota % of Total Production | | | | |
| | \$ (0.01412) | Excess Differential (\$/lb) | | | | |
| | \$ 0.10078 | Poolwide Value of Skim (\$/lb) | | | | |
| | \$ (0.01412) | Less: Excess Differential (\$/lb) | | | | |
| | \$ 0.0867 | Excess Blend Price for Skim (\$/lb) | | | | |
| | \$ 8.36 | Excess Value for Skim Portion of cwt of milk testing 3.5% butterfat - 96.5 lbs Skim | | | | |

| Blend Prices @ 3.5% butterfat test | |
|------------------------------------|--|
| \$ 9.81 | Quota Value for Skim Portion of cwt of milk testing 3.5% butterfat |
| \$ 6.33 | Quota Value for Butterfat Portion of cwt of milk testing 3.5% butterfat |
| \$ 16.14 | Quota Blend Price (\$/cwt for milk testing 3.5% butterfat) |
| \$ 8.36 | Excess Value for Skim Portion of cwt of milk testing 3.5% butterfat |
| \$ 6.27 | Excess Value for Butterfat Portion of cwt of milk testing 3.5% butterfat |
| \$ 14.63 | Excess Blend Price (\$/cwt for milk testing 3.5% butterfat) |

| BUTTERFAT | | | | | | |
|--|---|--|---|---|---|--------|
| | Additional Value of Reclassified Pool Milk - Butterfat (\$) | Butterfat Value Based on Producer Usage (\$) | Butterfat - Announced Price (\$/lb) | Month's Production Utilized (Producer Usage) - BUTTERFAT (lbs) | % of Total Production Utilized - BUTTERFAT | |
| Class I | \$ 499,329.28 | \$ - | \$ 499,329.28 | \$ 2.1370 | 233,659 | 26.19% |
| Class II | \$ 214,006.00 | \$ 0.00 | \$ 214,006.00 | \$ 2.0000 | 107,003 | 11.99% |
| Class III | \$ 898,729.54 | \$ 898,729.54 | \$ 1.6295 | 551,537 | 61.82% | |
| | \$ 1,612,064.82 | | | 892,199 | 100.00% | |
| | \$ 1,612,064.82 | Poolwide Value of Butterfat | | | | |
| | | 892,199 Total Butterfat Delivered (lbs) | | | | |
| | \$ 1.80684 | Poolwide Value of Butterfat (\$/lb) | | | | |
| Quota Butterfat Price Calculation: | | | | | | |
| | \$ 0.01500 | Quota/Excess Differential (\$/lb): \$1.50/cwt / 100 lbs/cwt | | | | |
| | 5.8506% | Excess % of Total Production | | | | |
| | \$ 0.00088 | Quota Differential for Butterfat (\$/lb) | | | | |
| | \$ 1.80684 | Poolwide Value of Butterfat (\$/lb) | | | | |
| | \$ 1.8077 | Quota Blend Price for Butterfat (\$/lb) | | | | |
| | \$ 6.33 | Quota Value for Butterfat Portion of cwt of milk testing 3.5% butterfat - 3.5 lbs Butterfat | | | | |
| Excess Butterfat Price Calculation: | | | | | | |
| | \$ (0.01500) | Quota/Excess Differential (\$/lb): \$1.50/cwt / 100 lbs/cwt | | | | |
| | 94.1494% | Quota % of Total Production | | | | |
| | \$ (0.01412) | Excess Differential (\$/lb) | | | | |
| | \$ 1.80684 | Poolwide Value of Butterfat (\$/lb) | | | | |
| | \$ (0.01412) | Less: Excess Differential (\$/lb) | | | | |
| | \$ 1.7927 | Excess Blend Price for Butterfat (\$/lb) | | | | |
| | \$ 6.27 | Excess Value for Butterfat Portion of cwt of milk testing 3.5% butterfat - 3.5 lbs Butterfat | | | | |